



CLAYTON  
CAPITAL  
PARTNERS

# DEALMAKER

AN INDEPENDENT INVESTMENT BANK SPECIALIZING IN MERGERS AND ACQUISITIONS ADVICE

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## CURRENT ENGAGEMENTS

### Retained Seller Engagements

- CO 104 High Growth, Specialty Distributor, Merchandiser and Category Manager of Books and Magazines - \$129.4MM Sales - \$10.1MM EBITDA
- CO 103 Discount Tobacco and Alcohol Wholesaler / Retailer - \$87.5MM Sales - \$2.7MM EBITDA
- CO 105 Upscale Event Planning, Catering, and Equipment Rental Company with Prestigious International Client Base \$38.5MM Sales - \$3.4MM in EBITDA
- CO 101 Equipment Fabrication / Distribution / Systems Integration Company for Food & Beverage Industry \$22.8MM Sales - \$1.2MM EBITDA
- CO 112 Leading Fabricator of Specialized Heavy Steel Plate Process Equipment used in the petrochemical and steel industries worldwide - \$21.8MM Sales - \$4.6MM EBITDA
- CO 110 High Quality, Precision Injection Molded Plastics Manufacturer with Opportunity for Significant Sales Growth - \$16.0MM Sales - \$2.3MM EBITDA
- CO 111 Full-service application company specializing in vegetation management for the forestry and railroad markets - \$12.0MM Sales

### Retained Acquisition Searches

- CO 113 Nation's largest direct-to-consumer retailer of incontinence and related products and ADL products. Seeking acquisitions of home health product companies
- CO 91 Multi-billion dollar steel, engineered and vehicle products manufacturer seeking metal stamping or tubular steel acquisitions with particular interest in the automotive and aerospace industries – up to \$100MM
- CO 106 A manufacturer of premium branded room comfort appliances seeking air flow technology acquisitions – up to \$100MM
- CO 62 \$150MM Specialty Contractor seeking add-ons in all major US cities
- CO 42 Contract manufacturer of printed circuit board and wire harness assemblies seeking add-on acquisitions in Southern US
- CO 109 St. Louis-based contract electronics manufacturer seeking add-on acquisitions up to \$100M

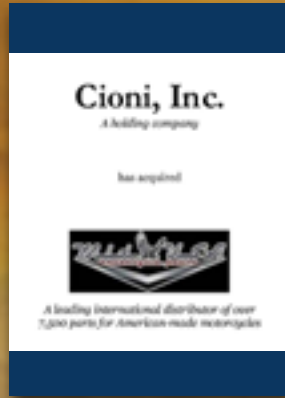
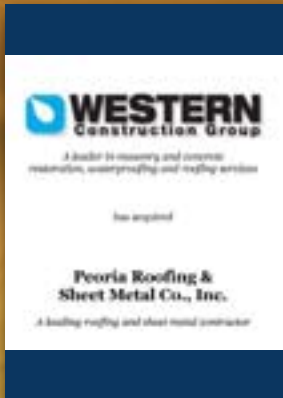
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THE M&A MARKET  
IS ALIVE AND WE'RE  
CLOSING DEALS!

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## DESPITE THE HEADLINES, THE M & A MARKET IS ALIVE AND WE'RE CLOSING DEALS!



In the \$20MM-\$250MM revenue size range,  
Private Equity Groups, Strategic and  
International buyers that we deal with  
are as aggressive today as they have  
ever been. Let us create a market  
for your company.

As headlines announce prevailing economic limitations, business owners re-think the sale of their companies. Widespread distrust in the current economic state leads owners to assume they can't attain the sale prices available just a few months ago.

We ask owners to dig deeper into the alarming headlines. Despite the credit crunch, Private Equity Groups continue to make acquisitions, shifting focus toward smaller companies in the \$20 to \$250 million range. U.S. banks shy away from lending on billion dollar deals and instead, embrace these middle market transactions. Moreover, the weakening U.S. dollar attracts greater foreign investment and sustained market activity.

A lack of sellers, not buyers, is driving down deal volume. Today, we are seeing at least 30 to 50 Private Equity Groups request more information on each company we take to market. Business owners must look beyond the headlines to appreciate what's really going on in their marketplace.





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## What We Do...

- Representing sellers of businesses with revenue of \$20MM to \$250MM
- Representing corporate buyers in acquisition searches
- Assisting business owners with planning their exit

# CLAYTON CAPITAL PARTNERS ANNOUNCES THAT ITS CLIENT, DELTA GROUP ELECTRONICS INC. HAS ACQUIRED BITWORKS INC.

## ST. LOUIS, MO

Clayton Capital Partners is pleased to announce that its client, **Delta Group Electronics Inc.** has acquired **Bitworks Inc.**, an Arkansas-based contractor offering electronic design and manufacturing services.

## THE COMPANY

**Bitworks Inc. ([www.bitworks-inc.com](http://www.bitworks-inc.com))** is an Arkansas-based electronic manufacturer providing high-quality, custom components. The company specializes in design, prototyping, and production.

## THE BUYER

**Delta Group Electronics Inc. ([www.deltagroupinc.com](http://www.deltagroupinc.com))** was founded in 1987 and is a high-mix, low-volume electronics manufacturing services (EMS) provider recognized by Inc. Magazine as one of the fastest growing small businesses in the United States. The company provides cost-efficient, high-quality assembly of custom wiring harness, cable and turnkey electronic assemblies for its business partners throughout the southern half of the United States. Based in Albuquerque, New Mexico, Delta Group also has assembly operations in Florida, Texas and southern California.

## ABOUT CLAYTON CAPITAL PARTNERS

Clayton Capital Partners (CCP) is one of the nation's top investment banking firms providing financial advisory services to a diversified client base of middle-market companies. Clients have come to rely on our expertise, our commitment to client services and our innovative ability to create value.

The principals at Clayton Capital Partners focus on satisfying the complex needs and objectives of our clients through our core business practices – Exit Planning and Investment Banking. Together, our professionals have acted as financial advisors in more than 200 advisory transactions.

If you would like more information about this transaction or Clayton Capital Partners, please contact us at **(314)725-9939** or visit our website at [www.claytoncapitalpartners.com](http://www.claytoncapitalpartners.com).

